

# Tenant Leasing Group Capabilities Statement



## Independent Lease Negotiations | Advisory | Tenant Representation

### ***Core Competencies***

- Site Selection/Evaluation
- Manage Lease Negotiation Process
- Lease Negotiation
- Business Services
- Tenant Representation
- Advisory

### ***Expertise***

Tenant Leasing Group, a boutique Tenant Representation business, undertakes briefs for occupiers of property

Director, Philip Reichelt, 20 years experience in the Australian property market

Tenant Leasing Group is engaged by High Net Worth individuals / families, private and listed companies, Federal Government and international companies

### ***List Of Tenant Leasing Group clients***

#### **Commercial / Industrial**

- Phil Hoffmann Travel – 200 to 1,500sqm
- APT – 300sqm
- Cruise 1<sup>st</sup> – 350sqm
- TravelEdge – 1,250sqm

#### ***Past Performance***

Corporate experience – Philip Reichelt previously held senior positions with following corporates - Australia Post, Five D (acquired by JLL), VHA, Colliers, Ipoh & Elders

#### ***Geographical Area Served***

Active in national property markets

#### **Retail**

- Taste Growers Market – 750-1,500sqm
- Taste Baguette – 50-200sqm
- Jash Living – 130-175sqm
- Harajuku Gyoza – 150-500sqm
- Kiehl's – 40sqm
- Bambini Trust Café – 80-100sqm + seating
- Harajuku Gyoza – 150sqm
- Ben & Jerry's – 25-40sqm
- Battery World Australia – 130-200sqm

#### ***Strategic Relationships***

Strategic relationships with major lessors, developers and local agents

#### ***Quality Commitment***

We pride ourselves on completing projects effortlessly to the highest possible professional standard, adopting a specific approach to continuous quality improvement

Contact:

**Philip Reichelt**

Director

[philip.reichelt@tl-group.com.au](mailto:philip.reichelt@tl-group.com.au)

0418 961 045

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Independent Lease Negotiation | Advisory | Tenant Representation

Retail, Office & Industrial

Level 12, Suite 12.06, 14 Martin Place, Sydney NSW 2000

Telephone: 02 9398 6894 ABN: 89 145 856 935 [www.tl-group.com.au](http://www.tl-group.com.au)